



## **RESIDENT ENGINEER – No. of Positions – One(1)**

Contractual Post

Location: **BHUBANESWAR**

### **JOB PROFILE**

He will be responsible for marketing of the Company's Electrical Sub-Station Projects and MV Switchgear products. He will be responsible for achieving the sales targets for the assigned area in accordance with the Annual Sales plan. He will assist in developing and improving market penetration, market share, gathering market intelligence, responding to Customers' needs, etc.

### **JOB DESCRIPTION**

- Marketing / Execution support of the Company's products and services
- Interaction with Customers for generation of business and responding to direct enquiries
- Ensure receivables are collected as per schedule
- Prepare MIS reports for analysis of sales performance against established targets.

### **QUALIFICATION & EXPERIENCE**

DEE – 4-5 years experience

or

BEE / BEEE – 2-3 years experience

The candidate should have experience in the field of marketing of industrial electrical products and / or electrical projects. He should be willing to travel extensively in the Eastern region and possess excellent communication skills with fluency in the local language. A person with experience / exposure in HV / MV Switchgear field and / or turnkey electrical project marketing / execution would be preferred.

### **Age :**

Preferably around 30 years

**Note:** This is a contractual position. **Persons with more years of experience / higher age group may also apply.**

### **GENERAL:**

- Preference will be given to SC/ST/OBC candidates. Relaxations will be as per Government directives.
- Remuneration will be commensurate with experience and qualifications and relaxation in age, qualifications, experience, etc., will be made only in the case of deserving candidates.
- Those working in Govt./ PSU should apply through proper channel or produce a No Objection Certificate from their present employer at the time of Interview, in case they are short-listed. Incomplete application forms shall be liable for rejection.

Eligible candidates should forward their applications to GM(HR&ICT), Biecco Lawrie Limited, P-54 Hide Road Extension, Kolkata 700 088 within fifteen (15) days from the date of publication of the advertisement.